

## **Shakeology Closing Script for Home Parties**

Shakeology is centered around meal replacement, which means, we're going to take money you're already spending on something that's less healthy and probably more expensive, and we're going to re-direct it into a healthier less expensive option.

You just replace one meal a day, say breakfast or lunch, with Shakeology to get all the health benefits you need.

So, if you eat, as most people do, you're going to save money. You're going to get 30 meals for \$120. That's \$4 a meal! Now think back over the last 2 days. How much did 2 meals, and probably that drink you bought, cost you? Did you spend more than \$8? Everyone does. What that means is you're going to save money AND substantially improve your health AND lose weight.

Now Beachbody gives you some choices regarding how you want to receive your Shakeology. We're going to hand out forms and on those forms are a couple of options. Just pick the one that best fits your goals.

You can simply order the product, or as you've just seen, you can become a Coach for a one time lifetime fee of \$39.95 and get it at wholesale. Now that meal only costs you \$3.

As a Coach you also have a great third option. We have a Coach Referral Program that allows you to get your Shakeology for FREE! We know you're going to feel great on this product and when that happens you're going to tell someone. Just refer 3 others who get on Shakeology and your next month is free. Every month is free as long as you have 3.

So, a total of \$129 and you can begin getting checks for your referrals and get your Shakeology free! They're going to pay someone for the referrals. The only decision for you is; do you want those checks coming into your mailbox every week?

So just choose the option that works for you and let's get you started on the road to better health and a leaner you. And for those who want to get their Shakeology free, we'll help you do that by showing how simple it is to get your 3 referrals.